

Mediation Seminar: The Lessons from Behavioural Economics – How We Make Decisions in Mediation and the Psychology of Conflict

Senior Australian Mediator, Nina Harding, will discuss how people make decisions and function when they are in conflict in this fast paced 2 hour session. Some of the lessons from Behavioural Economics (the study of the effects of psychological, social, cognitive and emotional factors on the economic decisions of individuals) and how mediators facilitate parties to reach a settlement based on these lessons will be discussed. Nina will comment on how people think and behave when they are in dispute and identify the most important issues affecting people’s behaviour. She will also analyse how our values and beliefs affect our view of the world and how people make decisions so as to help parties make better lasting decisions in mediation. There will be lots of practical and pragmatic tips and ideas for dealing with multifarious types of disputes that will fascinate any mediator.

**Early bird:
Members: \$800
Non-members: \$1,000**

- Date** : 7 August 2017 (Monday)
- Time** : 6:00pm – 8:00pm
- Venue** : Financial Dispute Resolution Centre (FDRC)
Unit 3701-4, 37/F, Sunlight Tower, 248 Queen’s Road East, Wan Chai
- Language** : English
- Registration** : Early bird on or before 17 July 2017 (Monday):
- Fee** : Members of JMHO member organisations: HK\$800; Non-members: HK\$1,000
Original: HK\$1,200
- CPD** : HKMAAL (pending), HKIAC (pending), The Law Society of Hong Kong (pending), HK Mediation Centre (pending), FDRC (2 points)
- Registration** : [Online registration \(https://goo.gl/forms/bqBVZWw5rcPMTgWu1\)](https://goo.gl/forms/bqBVZWw5rcPMTgWu1)
- Deadline** : 31 July 2017 (Monday)
- Payment Method** : 1. By Cheque: Please make a crossed cheque payable to “**Joint Mediation Helpline Office**” and send to JMHO, Rm LG102, LG1/F, High Court building, 38 Queensway, Admiralty, Hong Kong. Please write your name and contact number on the back of the cheque.
2. By Bank Transfer: Please transfer the amount to JMHO’s bank account (**HSBC: 808-782569-001**) and send the copy of the bank-in slip to JMHO by email (seminar@jointmediationhelpline.org.hk) or fax ((852) 2899 2984).

Speaker:

Nina Harding is a popular key note speaker and has lectured at numerous universities including Hong Kong, Sydney and La Trobe. Nina has mediated over 2,000 business disputes and is the Australian Film Code Conciliator. She worked for The Accord Group from 1992 – 2002.



Terms and conditions:

1. All registrants should complete the online registration form.
2. Seats will be allocated on a first-come-first-served basis.
3. Registration will be confirmed upon receipt of payment. Confirmation will be issued by email. No refund will be made after confirmation.
4. JMHO reserves the right to accept or reject any registration. Notification and refund will be made in case of rejection.
5. JMHO reserves the right to modify, postpone or cancel the seminar.