

## DAY 1

### 1ST SESSION: SMALL CLAIMS

- Power imbalance
- Negotiation strategies
- High conflict personalities

### 2ND SESSION: ADVISORS AND LAWYERS

- Third parties' interests
- Mediation advocacy/representation
- Neuroscience

### 3RD SESSION: DISTRIBUTIVE BARGAINING

- Multiparty ZOPA
- Ethical issues
- Closing

### 4TH SESSION: PRE/EARLY STAGES OF MEDIATION

- Parties
- Ethical issues
- Culture

## DAY 2

### 5TH SESSION: PUBLIC INTEREST MEDIATIONS

- Multiparty mediations
- NGOs & governmental agencies
- Mediator's interventions

### 6TH SESSION: SETTLEMENT AGREEMENTS

- Designing dispute resolution process
- Drafting
- Dealing with unexpected issues

23-24 November 2018

# Advanced Mediation Workshop - Mastering Mediation Challenges

This advanced workshop provides participants with the opportunity to experience firsthand the challenges in six mediation cases shared by a selection of international mediators across the globe. Participants will be asked to consider what they might do on a “mediation moment” when the case requires the mediator to ask themselves what to do next.

The workshop will include:

- ✂ Six mediation cases related to mainstream commercial and multiparty public interest disputes which are drawn from the world and designed for stretched learning purposes.
- ✂ Role plays, group discussions and experience sharing sessions that assist participants in analyzing the interventions required to achieve the desired outcome for each case.
- ✂ Discussions with several international mediators who mediated the cases.

**Early Bird  
Member\*: HK\$6,000  
Non-member: HK\$6,800**

Date & time:	23 Nov 18 (Fri) 9am – 5:30pm 24 Nov 18 (Sat) 9am - 1pm
Venue:	Financial Dispute Resolution Centre (FDRC), Unit 3701-4, 37/F, Sunlight Tower, 248 Queen's Road East, Wan Chai, Hong Kong
Speaker:	Mr. Tat Lim
Language:	English
Participants:	Mediators who have completed preliminary training with some mediation experience, and wish to explore recurring themes in mediation
Registration fee:	<b>Early bird on or before 31 Oct 2018: HK\$6,000 (Member*); HK\$6,800 (Non-member)</b> Original: HK\$8,500
CPD:	HKMAAL (pending), HKIAC (pending), The Law Society of Hong Kong (pending), HK Mediation Centre (pending), FDRC (pending)
Registration:	Online registration: <a href="https://goo.gl/KkrFq8">https://goo.gl/KkrFq8</a>
Deadline:	9 Nov 2018 (Fri)
Payment method:	<b>By Cheque:</b> Please make a crossed cheque payable to “Joint Mediation Helpline Office” and send to JMHO, Rm LG102, LG1/F, High Court building, 38 Queensway, Admiralty, Hong Kong. Please write your name and contact number on the back of the cheque. <b>By Bank Transfer:</b> Please transfer the amount to JMHO's bank account (HSBC: 808-782569-001) and send the copy of the bank-in slip to JMHO by email ( <a href="mailto:seminar@jointmediationhelpline.org.hk">seminar@jointmediationhelpline.org.hk</a> ) or fax ((852) 2899-2984).

\*Panel mediators of Hong Kong Mediation Council, Hong Kong Bar Association, the Law Society of Hong Kong, Chartered Institute of Arbitrators (East Asia Branch), Hong Kong Institute of Arbitrators, Hong Kong Institute of Architects, Hong Kong Institute of Surveyors or Hong Kong Mediation Centre

Terms and conditions:

1. All registrants should complete the online registration form.
2. Seats will be allocated on a first-come-first-served basis.
3. **Subject to availability, registration will be confirmed by email upon receipt of payment. No refund will be made after confirmation.**
4. JMHO reserves the right to accept or reject any registration. Notification and refund will be made in case of rejection.
5. JMHO reserves the right to modify, postpone or cancel the workshop.

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# Advanced Mediation Workshop - Mastering Mediation Challenges

The pedagogy aims to fulfill four higher levels of learning objectives in Bloom's taxonomy (application, analysis, synthesis and evaluation).

Expected learning outcomes are:

- ✘ Applying existing knowledge to solve new problems presented through the six mediation cases.
- ✘ Examining and identifying new mediation strategies, making inferences and finding evidence to support generalizations of mediation interventions for certain situations.
- ✘ Building a structure from the unpacking of the exchange of diverse views and opinions from participants and international mediators.
- ✘ Evaluating the views and opinions expressed by other participants and international mediators, and integrating new information into their own mediation practice.

Tat Lim is a dispute resolution practitioner based in Singapore. He is an alumnus of National University of Singapore and King's College London. He is a Fellow of the Chartered Institute of Arbitrators, an IMI-certified mediator and accredited with many distinguished arbitration and mediation institutions, including SIAC, SMC, SIMC, NMAS, CEDR, HKMAAL, ICDR, AMINZ, IAM and the Compliance Advisor Ombudsman, World Bank Group.

He has successfully mediated a broad spectrum of disputes, including commercial, construction, intellectual property, real estate, shareholder and joint venture, healthcare, family, public interest and cross border matters.

*Who's Who Legal: Mediation (2016)* described Tat as "always prepared for the unexpected", a quality that makes him "a true asset to any mediation". *Who's Who Legal: Mediation (2017)* described Tat as an "outstanding" mediator and "a distinguished figure in Singapore mediation". *Who's Who Legal: Mediation (2018)*, Tat was lauded as "the best in Singapore" for mediation services by his peers. *The Legal 500 (2016)* described Tat as "knowledgeable and sharp", leading a team that "punches above its weight in heavyweight commercial litigation".

Tat is a 2017 Weinstein JAMS International Fellow, and Co-Chair of the IBA Mediation Committee. His contribution to publications relating to dispute resolution includes Singapore Civil Procedure (Thomson Reuters Sweet & Maxwell), Mediation in Singapore: A Practical Guide (Thomson Reuters Sweet & Maxwell), Mediation Practice – 8 Cultures, 16 Cases, 128 Creative Solutions (ICC) and Stories Mediators Tell: World Edition (ABA).



**Speaker**  
**Mr. LIM TAT**  
Mediator, Lawyer and  
Trainer

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